



Requirements for listing VA properties with VRM

We approach listing, managing and selling VA properties with an unparalleled commitment to professionalism. VA properties, by their nature, require an additional level of sensitivity and a specialized skill set that we provide through free training for our vendor network. If approved, you will be required to complete VA asset-related training to be eligible for asset assignments". You are not required to complete the additional U.S.A. Cares training but it is highly recommended.

*Course completion does not guarantee assignment, but completion will help ensure you are eligible when potential assignments are available in your area.

If you are interested in joining our network, the first step is to complete a one page, online application located at prospects.vrmco.com/join.aspx

All listing agents must complete the VA listing overview training and must have the following:

- Valid Real Estate Broker License
- Commercial Location (preferred)
- E&O Insurance
- General Liability
- Experience - Trade Associations, Statistics, Certifications (Exceptions can be made)
- Errors and Omission and General Liability Insurance
 - Broker must maintain an Errors and Omissions (E&O) policy with a minimum of \$1 Million in coverage, and \$1 Million aggregate.
 - General Liability insurance must also be maintained with a minimum amount of \$1 Million, and \$2 Million aggregate.

The following are recommended action for consideration but are not required:

- Continuing education certifications such as VRMU or The Five Star Institute
- Completion of the free U.S.A. Cares training certification